



General
Contractors

Message from Vice President, Melynda Hensley

In today's world of "instant gratification" it seems that people don't want to put in the hard work it takes to truly reach goals and become a success. I see this in all areas of life. Fitness - people workout for a couple of weeks, change their diet a little and expect instant change. When they don't look like they should, they quit, go back to the couch and donuts. When instead if they would think of fitness as a way of life and just do it, even when it's hard, they would see the changes they want. Business - everyone wants success, but few want to put in the work it really takes. Success is constant hard work. It's thinking, doing, thinking and doing some more. It never stops. There are no short cuts if you expect greatness. Relationships - I see so many people give up quickly because life is hard. It's hard when you're single, but then add another personality into the mix and the hard multiplies. This goes for friendships and romantic relationships. Have you noticed a trend?? Anything worth having is going to require work. In the end it's all worth it. When you look and feel like you want, when you have business success, when you have wonderful relationships, you'll be so glad you didn't give up.



Melynda Hensley
Vice President

These same principles apply to growing our business at WRL. Investing in ourselves was the first step...that included branding, image building, marketing, creating a professional website, painting our trucks with our logo, putting our logo on everything imaginable, and constantly networking. These things don't happen overnight! Most importantly, we must always find time to take care of our customers. Simply stated, great customer service is exceeding the client's expectations in all areas of contact. We were willing to put in the work to succeed, and because of this, our reputation is now more valuable than any purchased ad. Our rewards continue to multiply with the quality of relationships we have created and nurtured over the last 39 years with owners, architects, engineers, subcontractors, and our own employees .

WRL Team Spotlight - Charles Davenport

Yes, this picture is worth 1000 words, and anyone who meets



Charles Davenport
Project Superintendent

time, answering all of our questions."

Charles' interest in construction began in a course called Building Trades at Mineola High School. Before he graduated, he began working with a home builder, then later moved into commercial construction which eventually took him to California, then ultimately right back home to Mineola. He's worked for other general contractors, but says he's never received support in the field like he has here at WRL. His current project at Sam Houston STEM for Marshall ISD has been one of his most challenging yet rewarding because of all the unknowns, tight timeline, and problem solving that came with this job, not to mention working around the students and staff. We appreciate all the flexibility that Charles displayed and promoted during this project! Thank you and keep on smiling, Charles, it's infectious!

Charles knows he has 1000 more to add! Because he stands 6'7", one might think that Charles uses his size to "encourage" subs to expedite their responsibilities. It is quite the opposite.... Charles has a calm, clean delivery that motivates subs and impresses owners. Dr. Jerry Gibson of Marshall ISD recently wrote a letter of recommendation for WRL where he noted Charles as "honest and forthright in every instance, always putting the members' of the school board minds at ease as they toured the Sam Houston STEM campus on a regular basis. He stopped what he was doing and walked with us every

Featured Project

Brian Toliver Ford Lincoln of Sulphur Springs

"You'll like the way we trade" is the motto at **Brian Toliver Ford Lincoln**. We always enjoy building relationships with our clients and the Toliver family and their team were a pleasure to work with as we rebuilt their dealership in Sulphur Springs. Beginning in the 1930's, this dealership is now owned by the third and fourth generations, Brian Toliver and his sons Brent and Jonathan. Our WRL team, Project Manager Brent Bishop, Superintendent David Nobles, and Project Administrator Chelbie Serpas, along with all of our subs and KH Architects are proud to showcase this project.

WRL was selected to rebuild this dealership after an unfortunate fire destroyed the newly remodeled dealership in 2016. This dealership is now state-of-the-art, looking better than some dealerships in the metroplex! The showroom is 13,813 SF and service area is 12,882 SF with LED lighting

throughout. The service area is equipped with the latest technology to check tire tread as customers drive into the bay while cameras are relaying license plate info to the computers which display all service and customer records. They also have a motorized tire carousel that safely stores a large number of tires of various sizes, greatly increasing onsite tire storage capacity. Oh, and let's not forget the modern style lobby with a workstation where customers can plug in or relax with a beverage while they wait.



Featured Project - Northeast Texas Community

College

2015 Bond Initiative

WRL recently completed a major campus-wide renovation at **Northeast Texas Community College**, which was made possible due to a successful bond initiative in 2015. NTCC is a progressive, rural college of about 3,000 students, located in Mt. Pleasant (two hours east of Dallas) on a scenic 400+ acre campus. Projects of the 2015 Bond Program included an underground utility loop, major changes to the landscape and courtyard areas, and renovations to the United Health Sciences, Math and Science, Humanities, Admin/Student Services, Learning Resource Center, IT, and Student Union buildings. Exhaust systems and ADA compliant restrooms were also added and major upgrades were made to the electrical systems, HVAC, and fire alarms. We worked diligently and carefully around students (and lots of rain) to complete our projects on time. Corgan of Dallas was the architect on this project.

The collaboration of WRL Project Manager Shaun Wood, Project Superintendent Kelly Norris, Project Administrator Teresa Berry, and several WRL team members and all of our subs was crucial to this project, as it was multi-phased and the majority of it was completed while school was in session.



- Created softer mall area at demo'ed concrete with sidewalks, seat walls, benches, canopies, irrigation system and landscaping



- Corrected site drainage issue to minimize and eliminate ponding areas from rain
- Replaced expansion joint sealants
- Removed old water fountain



- Converted space to allow for offices and LAB classrooms
- Added specimen storage space and large classroom
- Added exhaust systems to correct building pressure issues and added fume hoods
- Partial upgrades to electrical, HVAC, Fire Alarm and HVAC Controls



- Added on a new kitchen section to the building
- Upgraded spaces for student activities
- Relocated the bookstore and printing into this space
- Provided ADA compliant restrooms

- Major upgrade to electrical systems, HVAC, and fire alarm



- Renovated entire building for upgraded spaces
- Created Executive office and HR suite
- Updated library finishes
- Created a better study atmosphere, computer lab and coffee bar
- Incorporated CADDO displays to display NTCC's CADDO art
- Created room to display BIGGER's Art
- Provided ADA compliant restrooms
- Major upgrade to electrical systems, HVAC, and fire alarm



Our Partners are Paramount - TRICO Enterprises Inc.



(903) 597-1432

Trico has been in business in Tyler for 33 years as a valued electrical contractor for commercial and industrial projects. Owner Kenny Jackson and his family have truly built this business by word of mouth, as you won't find a website nor a Facebook page for them....but you can reach them here:

821 W Ferguson St, Tyler, TX 75702

Trico was the electrician at Cumberland Elementary School. During the project, everyone noticed that some of the covers for light fixtures would come loose. Trico contacted the manufacturer and was told that there was nothing wrong with the fixture covers. WRL and Trico knew that something had to be corrected. At no cost to the owner or WRL, Trico arrived on a weekend and worked all day fixing protruding screws on all light fixtures. They successfully fixed the lens cover problem.

Community Involvement - Breckenridge Village of Tyler

Breckenridge Village of Tyler (BVT) is a faith-based community for adults with mild to moderate intellectual and developmental disabilities. Located on a tranquil 70-acre campus just west of Tyler, Texas, BVT facilities include



residential houses, chapel, administrative building, candle workshop, greenhouse, swimming pool, physical fitness room, computer lab, RV park, indoor activity areas, and plenty of space for outdoor activities. They operate six cottages for individuals with mild to moderate developmental disabilities. Four homes are for females and two are for males. BVT residents are provided with their own private bedroom, two closets for transitioning seasonal clothes, and share a bathroom with one other resident. Each cottage has a spacious living room, kitchen, dining room, and plenty of additional space for recreational activities. Each home is uniquely and beautifully decorated and well maintained by BVT staff.

As you may or may not know, Melynda's son, Tanner, attends BVT and has dreams of becoming a resident there. For this wonderful reason, WRL, along with many of our supportive subcontractors, are pitching in to help build three more residential cottages. Construction begins soon and we are excited to help provide living quarters for several patient and appreciative new residents.

Upcoming Projects at WRL

<p>Tyler ISD - John Tyler High School</p> <p><i>Architects:</i> Stantec & Fitzpatrick</p>	<p>Tyler ISD - Robert E Lee High School</p> <p><i>Architects:</i> Corgan & Harris Craig</p>	<p>St. Mary Magdalene Catholic Church, Flint New Sanctuary</p> <p><i>Architect:</i> Prevot Design</p>
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<p>Grace Community Church - Lindale Campus</p> <p><i>Architect:</i> Fitzpatrick</p>	<p>Whitehouse ISD Education Support Facility</p> <p><i>Architect:</i> Harris Craig Architects</p>	
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Projects in Progress at WRL

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Whitehouse ISD - Jr. High & Transportation <i>Architect:</i> Harris Craig Architects	Whitehouse ISD - Brown Elementary <i>Architect:</i> Harris Craig Architects	Bonham ISD - New High School <i>Architect:</i> Stantec
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Precision Spine of Texarkana <i>Architect:</i> Fitzpatrick Architects		Whitehouse ISD - High School Addition & Renos <i>Architect:</i> Harris Craig Architects
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CONGRATULATIONS TO...

Jordan Hilburn hired as Field Engineer.
Zachary Nelson hired as Field Engineer.

Fourth Quarter Birthdays and Work Anniversaries

BIRTHDAYS

October

10/8 Steve Hickey
 10/16 Dylan Welch
 10/18 Jason Pierce
 10/20 Mark White

November

11/1 Carolyn Lively
 11/7 Melynda Hensley
 11/23 Clemente Lopez
 11/28 Deeann Shelton

December

12/2 Maria Huckaby
 12/15 Michael Palmer
 12/16 Jordan Hilburn
 12/19 Roy Shafer
 12/26 Chelbie Bonnell-Serpas

ANNIVERSARIES

October

Dave Clark 19 years
 Deeann Shelton 18 years
 Refugio Viramontes 7 years
 Catherine Nussbaum 3 years
 Charles Davenport 2 years

November


Michael Palmer 18 years
 Barry Clifton 3 years
 Darryl Detten 2 years


December

Brian House 14 years

Sincerely,

Catherine Nussbaum
 Business Development Manager
 WRL General Contractors
[Website](#)

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View our profile on  **LinkedIn**

FORWARD TO A FRIEND

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