



## Message (continued) from WRL President Bob Leavine

In our first quarter newsletter, I discussed the importance of our resources, one being our team of employees. This quarter, I would like to expand on our personnel and the relationships they develop.

For years, I have emphasized the importance of building relationships with owners, architects and subcontractors. Each and every one of our team members at WRL is just as the important as the next when it comes to developing these relationships. There are several ingredients that go into the development of strong relationships and I would like to share this list with you:



W. Robert Leavine

1. Investment of your time
2. Genuine interest in the other person
3. Understanding of their position or situation
4. Desire to help
5. Honest communication
6. Delivery of your commitment
7. Going above and beyond what is required
8. Treating others the way you want to be treated
9. Finding solutions to problems immediately instead of letting them fester

I have found over the years that building relationships is one of the best investments one can make. It takes a lot of time and effort to build these relationships, but the results are both rewarding and satisfying. So, I urge everyone to continue to invest your time to build relationships both in our business and in your personal life; you will never regret it.

## WRL Team Member Spotlight - Josh Coburn



Intensity, focus and attention to details...three elements we consistently hear about from President Bob Leavine regarding how to run a successful business. These same three characteristics are the reasons we have chosen to spotlight WRL Team Member, Josh Coburn.

From his experience working for a residential remodeling contractor in high school, Josh decided to

pursue a career in construction. After spending a year and a half at Sam Houston State University in the Industrial Technology Program, Josh then transferred to Texas A&M, where he graduated in 2009 with a degree in Construction Science. Shortly thereafter, WRL hired Josh as an assistant project manager/superintendent to work on numerous projects: Godley ISD renovations, Hallsville High School, Troup ISD renovations, Lindale ISD renovations, and the new Bacon Auto Country Chevrolet in Jacksonville. In the fall of 2014, Josh was moved to Project Manager to cover the renovations of the Cardiac Cath Lab of Tyler and Bacon Auto Ranch in Athens, as well as the new Fenton Nissan of Rockwall auto dealership. Josh's positive attitude and adaptability make him a pleasure to work with, for coworkers and clients alike.

Not too long after Josh started at WRL, he married his wonderful wife Sarah, and in March 2014, had their first child, Alicia Marye. When Josh isn't spending time with these two lovely ladies, he likes to do one of two things: building/restoring or hunting. He especially enjoys making one-of-a-kind things that serve a purpose, like knives made from old files that he picks up from junk stores. He also spends a lot of time attempting to remodel his old house while systematically moving his wife and baby out of one room and into another, then back again. Josh likes working at WRL because he learns something new every day. As fast as he can learn something new about construction, technologists develop new and better ways to do it and change things up again. It's fast paced and there's never a dull moment.

## Featured Project - Grace Community School & Church



Our first project with [Grace Community School](#) was the new high school we built in 1996. Seven years later, we constructed the Fine Arts facility, athletic facility, and additional classrooms. In 2008, we added softball/baseball field lighting, followed by the new football stadium and additions/renovations to the elementary and high school in 2009. Our consecutive work with Grace Community over the last 18 years truly illustrates Bob's message about the importance of relationships. Not only did we build for the school, but we also completed the expansion and renovations for the Old Jacksonville Campus of [Grace Community Church](#) in 2014.

Grace Community School was founded by Grace Community Church in 1973 and began with an enrollment of 60 students in grades 2-12. With the completion of the high school building in 1996, Grace expanded to two locations keeping the elementary on Old Jacksonville Road and moving the junior high and high school to University Boulevard. Today the school exists as a K4-12, coeducational, college-preparatory day school with selective admissions. The curriculum is rigorous and high moral standards are expected and encouraged. Approximately 90% of their graduates will enter 4-year universities, with the remaining 10% entering 2-year colleges. Some of our WRL employees have children and grandchildren that have graduated or will graduate soon from Grace Community School.





## Upcoming Project - Wallis Dermatology of Tyler

WRL has been selected to renovate and add on to Wallis Dermatology of Tyler. We will partner with Fitzpatrick Architects for this Construction Manager at-Risk project. WRL has worked with Fitzpatrick Architects on several projects, but this will be our first project with our new client, Wallis Dermatology Associates. This location, 1038 S. Fleishel, will remain open during renovations, as WRL always secures a safe area for patients and employees.

Wallis is a leader in dermatological care, providing optimal quality skin care throughout East Texas. They have locations in Longview at Doctor Circle, Good Shepherd Medical Plaza II, and Tyler, where they offer modern treatment services such as microdermabrasion, laser hair removal, skin cancer treatment, psoriasis treatment and care for most skin problems and surgery needs.



## Our Partners are Paramount - Sword Company

Sword Company has supplied WRL with architectural hardware and related specialties since 1988. WRL appreciates partnerships with companies like Sword who go above and beyond to back their products. Our relationship with Sword has lasted over 27 years because we know we can rely on them to provide quality goods and prompt expert service every time.

Sword is a family-owned company that started in 1964 when W.E. Sword decided to use his entrepreneurial skills and left Peden Iron Steel Company in Houston where he began his hardware career to go into business for himself. He and his wife Beverly Sword began W.E.



Sword Company out of their house on Clubview Drive in Tyler, Texas. They began working with local architects and contractors, supplying material around the Tyler area while using their garage for warehouse space. In 1968 W.E. Sword built the building on South Broadway which continues to house the company to this day. W.E.'s son, Michael, purchased the company in 2001 and in 2007, Michael's son, Ryan, joined the company. W.E. Sword Company has prided itself on being a customer service based company and continues to hold the same values today that it did in 1964 when the doors were first opened.

## Community Involvement

### Bullard ISD & Bullard Education Foundation



At WRL, we enrich the communities where we live and work. We combine our resources and time to help improve the lives of those around us, especially the children. Through volunteerism, grants and in-kind support, we reach hundreds of families each year.



For the last 5+ years, WRL has demonstrated its commitment to education and the children by contributing to the Bullard Education Foundation and Bullard ISD. The Bullard Education Foundation generates financial resources through grants, donations and fundraisers to invest in innovative, creative teacher and student programs not otherwise funded by the district. WRL contributes to the B.E.F by sponsoring events like the Color Fun Run (happening April 4th), FFA events, science fairs, and auctions. Our General Manager, David Detten, spearheaded the building of the Bullard Kids Park by fundraising and gathering over 1,300 volunteers who donated 18,000 man hours to build the park in only one week.

Building relationships with our community is a priority at WRL.

## Projects in Progress at WRL

<p>Fenton Nissan of Rockwall New Dealership</p> <p>Architect: BWA</p>	<p>Bacon Auto Ranch - Athens Remodel</p> <p>Architect: Castles Design Group</p>	<p>Brookshire's Super 1 Foods (Next to the Village at Cumberland Park)</p> <p>Architect: Brookshire Grocery Company</p>
<p>Cumberland Academy New High School</p> <p>Architect: Eubanks Harris Roberts Craig</p>	<p>Wallis Dermatology of Tyler Additions/Renovations</p> <p>Architect: Fitzpatrick</p>	
<p>Career &amp; Technology Center Tyler ISD</p> <p>Architects:</p>	<p>Moore Middle School Tyler ISD</p> <p>Architects:</p>	<p>Boulter Middle School Tyler ISD</p> <p>Architects:</p>

Corgan Associates, Inc. Sinclair & Wright Architects	WRA Architects, Inc. Thompson Architectural Group	Fitzpatrick Architects Stantec
	Fenton - The Legends Nissan Dealership, Kansas City  Architect: BWA	Fenton Nissan - Tiffany Springs Kansas City Shop & Car Wash  Architect: Chris Hafner/Davidson

## CONGRATULATIONS TO...

Ben & April Wade welcomed new daughter, Alexandria Leigh Wade (7 lbs, 4oz) on February 7th.  
 Bob Bonner hired as Project Manager for [WRL Custom Homes](#).  
 Terry Lindemann hired as Superintendent.  
[WRL Custom Homes](#) launched January 2015.

## Second Quarter Birthdays and Work Anniversaries

### BIRTHDAYS

#### April

4/5 Colton Smith  
 4/13 Jay Cashion  
 4/16 Torrance Pride  
 4/17 David Nobles  
 4/20 Dave Clark  
 4/27 Barry Clifton

#### May

5/20 Darin Dowdy  
 5/31 Roberto Hernandez

#### June

6/2 Bob Bonner  
 6/8 Bob Leavine  
 6/13 Priscilla Butler  
 6/16 Rigoberto Viramontes  
 6/21 Darby Mullen  
 6/22 Michael LaBarba  
 6/27 Teresa Berry

### ANNIVERSARIES

#### April

Barry Clifton - 5 years  
 David Nobles - 4 years  
 Michael LaBarba - 1 year

#### May

Jay Cashion - 6 years  
 Ryan Bolen - 4 years

#### June

Josh Coburn - 6 years  
 Steve Curry - 4 years  
 Rene Viramontes - 2 years  
 Torrance Pride - 1 year

Sincerely,

Catherine Nussbaum  
 Business Development Manager

WRL General Contractors  
[Website](#)

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